

BUSINESS PARTNERSHIP FACILITY

Enterprises for SDGs

SUMMARY

Financial support for private sector involvement contributing to SDGs in developing countries

WHAT WE SUPPORT

- Entrepreneurial initiative contributing to at least one SDG
- Partnership consisting of at least one business entity
- Core business of the business partner(s)
- Project located in country on BIO's list of 52 developing countries
- No focus on sector

HOW WE SUPPORT

- Non-refundable funding of up to 50% of the total investment; BPF funding between €50,000 and €200,000
- Through continuous call for projects between 2019-2023; two rounds of selections per year with a yearly budget of €2mio
- Initiated and funded by DGD
- Operational management by King Baudouin Foundation (KBF)

TARGET PROJECTS

- Must contribute to the achievement of at least one SDG in developing countries
- Profitable business initiative
- A partnership that brings together different actors from the private sector, civil society, academia and / or the public sector in the North and South
- Partners may be Belgian, European or international legal entities, under public or private law
- The project must be part of the 'core business' of a business partner involved

ELIGIBLE AND FOCUS COUNTRIES

Sub Saharan Africa	Benin, Burkina Faso, Burundi, Cameroon, Democratic Republic of Congo, Ethiopia, Ghana, Guinea, Ivory Coast, Kenya, Madagascar, Malawi, Mali, Mozambique, Niger, Nigeria, Rwanda, Senegal, South Africa, Tanzania, Uganda, Zambia
Latin America	Bolivia, Brazil, Colombia, Dominican Republic, Ecuador, El Salvador, Guatemala, Honduras, Nicaragua, Paraguay, Peru
Mekong/South East Asia	Bangladesh, Cambodia, India, Indonesia, Myanmar, Nepal, Pakistan, Philippines, Sri Lanka, Vietnam
Middle East & North Africa	Algeria, Egypt, Iraq, Jordan, Lebanon, Morocco, Palestine territories , Syria, Tunisia

Preference will go to projects in Africa and in particular one the 14 partner countries of the Belgian Development Cooperation (marked)

BPF funded projects must demonstrate their social impact and economic viability

EVALUATION CRITERIA

SOCIAL IMPACT

- Number of full-time jobs (equivalents) created and maintained (by sex)
- Improved average income for low-income families
- Affordable goods and services for low-income people (by sex)
- Inclusion and economic progress of low-income women and youth
- Positive impact on the environment by saving natural resources, reducing carbon emissions and preserving biodiversity, etc.

ECONOMIC VIABILITY

Partnerships must clearly demonstrate how the supported initiatives will

- Become sustainable
- Show competitive financial performance
- Show signs of scalability and replication potential

EVALUATION CRITERIA

Submitted projects will be evaluated based on clear criteria

Development effects	Sustainability
Innovation (product and/or process)	Reproducibility and Scalability
Additionality	Efficiency
Impact on the sector and/or the market	Experience and capacity of the beneficiary
Degree of co-financing	Inclusiveness
Synergy and complementarity with other projects/stakeholders	

Selected BPF projects receive non-refundable funding between €50,000 and €200,000

PROJECT FUNDING DETAILS

- BPF funds between €50,000 and €200,000, up to 50% of the total investment
- This implies total project budget must be larger than €100,000 and at least 50% funded by partners
- The budget provided by the partners must be a cash contribution (no valuation of pre-existing assets)
- Co-financing can be provided by various private sector companies that submit a joint application for the project
- Loans from financial institutions can be considered part of co-financing

A total of €12 mio is available for 5 years

In addition, BPF will provide advisory support through consultants on results-based management and scaling-up

ADDITIONAL ADVISORY PROVIDED

- BPF funded consultants can be mobilized at the request of the project leader of the partnership, depending on the bottlenecks that may arise during the implementation of the project
- A maximum of 7 man days of consulting will be granted per year of implementation of the project
- The BPF will finance the consultants' fees, while all expenses (air tickets, accommodation, food, travel, etc.) will be borne by the grantees